



EMA

Euro-Mediterran-Arabischer Länderverein
المنظمة العربية الأورومتوسطية للتعاون الإقتصادي
Euro-Mediterranean-Arab Association

Consulting, Untersuchung zum vermögensbasierten Kreditgeschäft

04.06.2021

EMA Referenznummer: 2021-06-04_2

Interessenbekundung

Land: Libanon
Abgabetermin: 14.06.2021
Finanzierung: Weltbankgruppe (IBRD)
Referenznummer: WB-P748841-05/21
Betreff: Fin Infra Sweden Lebanon; eConsult: Market Assessment of the Asset-Based Lending (ABL) with a focus on Supply Chain Finance (SCF) Market in Lebanon

Vorgesehen:

- Durchführung einer Marktuntersuchung zum vermögensbasierten Kreditgeschäft im Libanon (Asset-Based Lending, ABL) mit Schwerpunkt Lieferkettenfinanzierung

Originaltext:

SELECTION FOR CONSULTANTS BY THE WORLD BANK GROUP
REQUEST FOR EXPRESSIONS OF INTEREST

Electronic Submissions through World Bank

Group eConsultant2

<https://wbgeconsult2.worldbank.org/wbgec/in dex.html>

ASSIGNMENT OVERVIEW

Assignment Title: 1275227 - Market Assessment of the Asset-Based Lending (ABL) with a focus on Supply Chain Finance (SCF) Market in Lebanon

Assignment Countries: Lebanon

ASSIGNMENT DESCRIPTION

Perform an in-depth assessment of Asset-Based Lending products with a focus on the Supply Chain Finance market in Lebanon (The Study) with the view of policymakers and private sector challenges to design evidence-based policies and design the necessary products. The study outcome will be:

1. A review and quantification of the SCF potential overall and in the major industries, assessing the demand for SCF, current supply and uncovered gap.



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2. Recommendations about possible actions for financial institutions in Lebanon to tap into the SCF opportunity.
3. List of the SCF technology platforms with key features and characteristics.

The Legal assessment of ABL/SCF in Lebanon is ongoing by an international legal firm under a separate assignment.

FUNDING SOURCE

The World Bank Group intends to finance the assignment / services described below under the following:

- BANK BUDGET

Fin Infra Sweden Lebanon

INDIVIDUAL / FIRM PROFILE

The consultant will be a firm.

SUBMISSION REQUIREMENTS

The World Bank Group now invites eligible firms to indicate their interest in providing the services. Interested firms must provide information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc. for firms; CV and cover letter for individuals). Please note that the total size of all attachments should be less than 5MB. Consultants may associate to enhance their qualifications.

Interested firms are hereby invited to submit expressions of interest.

Expressions of Interest should be submitted, in English, electronically through World Bank Group eConsultant2 (<https://wbgeconsult2.worldbank.org/wbgec/index.html>)

NOTES

Following this invitation for Expression of Interest, a shortlist of qualified firms will be formally invited to submit pro- posals. Shortlisting and selection will be subject to the availability of funding.

Only those firms which have been shortlisted will receive notification. No debrief will be provided to firms which have not been shortlisted.

Attachments: See Optional TOR file attached.

- 1. Provide information showing a minimum of 10 years comprehensive experience in conducting financial sector studies and market assessment (preferably MSME-related); and the teams experience in quantitative and qualitative - including conducting and managing interviews and focus group discussions among small businesses research - with at least 2 similar projects. *
- 2. Proven competence and experience of the team in Asset-based lending and Supply Chain Finance. *



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- 3. Proven firms ability to manage the interviews and meetings with the key stakeholders, as well as data collection, taking into consideration the challenges of the current international travel ban and language barriers (ability to write, read and speak Arabic). *
- 4. Clarity and precision of work plan, and capacity to commit and deliver within the required deadlines. Track-record of the firm and the backstopping capabilities. Prior experience in the MENA region is preferred but not mandatory. *

* - Mandatory

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E-Consult selection no. 1275227 - Market Assessment of the Asset-Based Lending (ABL) with a focus on Supply Chain Finance (SCF) Market in Lebanon

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